## **Reference:** Section 2: Customer Operations

Q. Volume 1, page 2-35, Footnote 79. \$91,000 of operating efficiencies in 2023 is due to the implementation of the new Customer Information System. Since the implementation of the new system is planned for 2023, will there be any further increase in operating efficiencies in 2024 and 2025 as a result of the new system being in operation for a full year? If yes, provide an estimate of the operating efficiencies expected during this period.

 A. Newfoundland Power forecasts a reduction of approximately 2 full-time equivalent employees ("FTEs") within its customer service function upon full implementation of the new Customer Information System. A reduction of approximately 1 FTE is associated with the forecast elimination of manual billing processes. The second reduction of approximately 1 FTE is associated with a forecast reduction in the length of time to respond to customer enquiries.

Operating labour in the Customer Services function has been reduced by \$91,000 in 2023 to reflect the decrease of 1 FTE. The second reduction of \$91,000 will occur in 2024 when the system has been in operation for a full year.

Labour efficiencies in the Customer Services function will offset a corresponding increase of 2 FTEs in the Information Systems function associated with support requirements for the replacement system. Operating labour in the Information Systems function has been increased by \$91,000 in 2023 to reflect the increase of 1 FTE. The second increase of \$91,000 will happen in 2024 when the system has been in operation for a full year.

This is consistent with the Company's objective of maintaining its overall operating efficiency upon implementing the replacement system.<sup>3</sup>

 In 2023, Newfoundland Power also forecasts higher computing equipment and software costs in the Information Systems function for the replacement system.<sup>4</sup> These costs are related to licensing requirements that are standard for commercial software products, which are not required for the existing 28-year-old system.

Newfoundland Power has developed a plan for assessing enhancements to its customer service delivery over time, including enhancements to maintain its overall operating

Manual processes currently include billing of Net Metering customers and certain General Service customers as well as other data entry requirements.

<sup>&</sup>lt;sup>2</sup> Customer Services Representatives will have access to improved information and user interface to better address customers' service issues.

<sup>&</sup>lt;sup>3</sup> See response to Request for Information CA-NP-075 filed in relation to Newfoundland Power's *2021 Capital Budget Application*.

See the 2022/2023 General Rate Application, Volume 1, Application, Company Evidence and Exhibits, Section 2.4.1 Operating Costs, page 2-36, footnote 80.

efficiency. For more information, see the *Customer Service Continuity Plan* filed with the Company's *2021 Capital Budget Application*.<sup>5</sup>

.

For information on these enhancements, see the 2021 Capital Budget Application, Volume 1, Customer Service Continuity Plan, Attachment B, Section 4.0 Enhancements to Customer Service Delivery.