

1 **Q. With reference to Application Schedule C page 302 to 313 of 325:**

2 Please provide all calculations in support of Table F-34 and F-35, including adoption percentages
3 and units, and peak load contribution. Please confirm that demand increases in Table F-35
4 include an assumption that heat pumps are installed in combination with new resistance
5 heating and not as a supplement to the existing oil system.

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8 **A. With respect to calculations in support of Table F-34 and F-35, please refer to Newfoundland**
9 **and Labrador Hydro’s response to TC-IC-NLH-013.**

10 Demand impacts presented in Table F-35 under the “Demand increases from fuel switching (all
11 sectors),” includes customers who adopt heat pumps to either replace their entire oil system or
12 to work in connection with their oil system. The Electrification, Conservation and Demand
13 Management Plan 2021–2025 explains the methodology used for fuel switching scenarios.¹

¹ “Application for Approvals Required to Execute Programming Identified in the Electrification, Conservation and Demand Management Plan 2021–2025,” Newfoundland and Labrador Hydro, rev.1, July 8, 2021 (originally filed June 16, 2021), sch. 3, sch. C, pp. 192 to 195 of 325.