

1 Q. If there are limited supplies of electric cars coming to the province during the next decade, how
2 would this affect the forecast in your presentations?

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5 A. *This Request for Information relates to the Electrification, Conservation and Demand*
6 *Management Plan 2021–2025 (“2021 Plan”) developed in partnership by Newfoundland and*
7 *Labrador Hydro (“Hydro”) and Newfoundland Power Inc. (“Newfoundland Power”) (collectively,*
8 *the “Utilities”) and the related Technical Conference presented by the Utilities on February 1,*
9 *2022. Accordingly, the response reflects collaboration between the Utilities.*

10 If there is a limited supply of electric vehicles (“EVs”) coming to the province during the next
11 decade, it would likely lower the forecast number of EV purchases in the province.

12 The 2021 Plan is designed to influence the EV market in several ways. Purchase incentives are
13 designed to reduce the upfront cost of purchasing an EV, which addresses a primary barrier
14 identified by customers to purchasing an EV.¹ The Automobile Dealership Association of
15 Newfoundland and Labrador has indicated that a commitment to EV purchase incentives can
16 drive demand for EVs, thereby influencing the supply of EVs in the province. Increasing access to
17 public fast charging and increasing customer awareness of the benefits of EVs will also help
18 increase demand for EVs, thereby influencing the supply.

19 The Utilities will evaluate market conditions in determining programs.

¹ Please refer to Newfoundland Power’s response to TC-PUB-NP-002, Attachment A.