value ("NPV") analysis.1

8

9

Q. (2021 Electrification, Conservation and Demand Management Application, Volume 1, page 16) Table 5 includes general expenses. Will NP be hiring additional staff to support its proposed electrification effort? If so, how many and at what cost? A. Newfoundland Power plans to hire 3 additional staff for electrification program administration. The additional staffing is expected to be required throughout the period 2021 to 2025. The incremental labour costs of approximately \$0.3 million per year over

the 2021 to 2025 period are included in the Program Costs (Column B) in the net present

¹ See the 2021 Electrification, Conservation and Demand Management Application, Volume 1, Exhibit 2, Appendix A, Column B.