

1 Q. **Reference: Volume 2, Exhibit 2, Attachment 2 (KPMG Report), pages 20 and 21**

2 KPMG indicates (pages 20 and 21) that the proposed change to exclude Admin BU components
3 in the Hydro updated cost allocation framework results in a \$0.6 million higher cost allocation to
4 Hydro's regulated operations as compared to the prior inclusion of such costs. KPMG states
5 (page 21) "*The shift in allocations can generally be explained by the fact that more of the Admin*
6 *Fee BUs 'Home' assignments are on the non-regulated side of the business.*" Explain if KPMG's
7 view is that the shift of an additional \$0.6 million of shared/common cost allocations to Hydro's
8 regulated operations as a result of a proposed change to exclude Admin BUs components is
9 justified based on the principle of cost-causation or if this shift is simply a result of a
10 simplification in the proposed Hydro intercompany cost allocation framework.

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13 A. *The following response was provided by KPMG LLP. ("KPMG").*

14 KPMG's view is that the approximately \$0.6 million shift is not the result of the separate
15 decision to simplify the allocation process by moving from a partial two-step approach to a one-
16 step approach. It arises principally from excluding Admin Business Units ("BU") components
17 from the relevant allocator bases.

18 Under Newfoundland and Labrador Hydro's ("Hydro") framework, Admin BUs are intermediate
19 shared-service cost pools rather than the final regulated or non-regulated allocation
20 destinations. Including Admin BU full-time equivalents, users or other components in the
21 allocator bases can result in a portion of an Admin Fee being allocated to other Admin BUs or
22 back to itself. It can also make the regulated/non-regulated allocation partly dependent on
23 whether an Admin BU has been assigned a regulated or non-regulated "Home."

24 Excluding those components removes that administrative-location effect and applies the
25 relevant cost-driver proxy to the regulated and non-regulated lines of business that are the final
26 allocation destinations. KPMG therefore considered the change to improve objectivity and to be

1 better aligned with cost-causality principles at the methodological level. The approximately
2 \$0.6 million impact is the calculated result of applying the revised allocator bases; the direction
3 or amount of the shift was not itself the rationale for the change.

4 The separate transition from a partial two-step process to a one-step process was primarily
5 intended to simplify the calculation and improve traceability. KPMG's sensitivity using the 2025
6 budget indicated that the difference between the one-step and two-step results was negligible.

7 KPMG's review assessed the allocation methodology and did not assess the prudence or
8 reasonableness of the underlying shared-service cost amounts. Accordingly, KPMG did not
9 conclude that each incremental dollar of the approximately \$0.6 million was directly caused by
10 regulated operations; rather, the amount reflects application of the revised allocator bases.