

- 1   **Q:    Re: Table 2.8 (p.30 of Liberty Report)**  
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3       **Please indicate if the MWh savings indicated in the right-hand section of the**  
4       **table are cumulative, or represent year-by-year incremental savings. If the**  
5       **figures provided are incremental, please provide a table indicating cumulative**  
6       **MWh savings, with projections for the persistence of these savings for the**  
7       **period 2014-2019. If the figures provided are cumulative, please explain why**  
8       **the savings for Windows and Thermostats fell from 2012 to 2013, and why**  
9       **there was no persistence of the very substantial industrial savings achieved in**  
10      **2012.**  
11  
12  
13   **A.**   Liberty understands that this Hydro-prepared chart presents incremental values.  
14       Adding the year-by-year values should produce a cumulative set of values. Liberty  
15       has no information on why savings fell in any specific program or “projections for  
16       the persistence of these savings”.