

1 Q. [Brad Rolph Evidence, page 25]

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3 Please explain the basis upon which Mr. Rolph determined his sample of regulated  
4 Canadian energy companies. In the response, please specifically address why Mr.  
5 Rolph changed his sample from those contained in his evidence, dated April 25,  
6 2014.

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9 A. The basis upon which I determined my sample of regulated Canadian utility companies is  
10 detailed at page 66 in Appendix B in the report I issued to the Board for this proceeding  
11 on June 1, 2015 entitled *Newfoundland and Labrador Hydro, Expert Report, Evaluating*  
12 *the Pricing Policy of Affiliate Common Services, Common Expenses and Corporate*  
13 *Services*. Specifically, I reviewed a publicly available list of utility companies in each  
14 province. I then identified the regulated utility company with the largest revenues in each  
15 province and relied on the allocation method used by that company as a proxy for the  
16 allocation method used by other utility companies in that province. The revised approach  
17 was intended to yield a more robust representation of the allocation methods used by  
18 utility companies outside of Newfoundland and Labrador. The results of the revised  
19 approach contained in my report dated June 1, 2015 confirmed the results contained in  
20 my report dated April 25, 2014.

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22 I did not consider regulated utility companies from Newfoundland and Labrador as part  
23 of this exercise. The allocation methods used by these utility companies are influenced by  
24 the Board.