



1 **2014 11 07 c:**

2 Transcript page 41, lines 13 to 19, Mr. Johnson Q.C. “Okay. There’s a couple of rule changes that  
3 Facility is bringing forward here that I want to ask you about. One is the owner/driver taxi discount,  
4 and as I understand it, drivers who also happen to be owners of their vehicle are entitled to a  
5 discount presently, would that be right?” Page 46, lines 18 to 23, Mr. Johnson Q.C. “There’s  
6 another rating change that you’re putting forward that deals with rating for more than one use, and  
7 as I understand it now, if a vehicle is being used for more than one purpose, the rate for the use goes  
8 to the use that has the highest percentage of exposure.” page 47, lines 14 to 16, Mr. Johnson Q.C.  
9 “Okay. Actually, could you find out for us how long both of these present rules have been in place in  
10 Newfoundland and Labrador?” **Undertaking is to provide how long the two existing**  
11 **underwriting rules (discount for owner-operator; rating for dual usage vehicles) have been in**  
12 **place in NL.**

13 **FA Response:**

14 The owner operator discount has been in Newfoundland for at least 15 years. The FA’s Rates & Rules  
15 Committee completed a review of the current FA rating manual and it was agreed that FA, due to its  
16 position of market of last resort, should remove all discounts.

17 The current Rule regarding the dual usage has been in Newfoundland since at least 2005. We found  
18 records from 2004 that rated dual usage the way the rules in proposed in this filing.